SEMI-ANNUAL MEMBER MEETING

FPI FALL 2026 CONFERENCE – OCTOBER 30, 2026

AGENDA

- FPI Strategic Focus Areas
- Financial Update
- Membership Update
- Results of Board Elections
- Conference Calendar
- New Business

FPI'S STRATEGIC PLAN

- FPI's strategic plan is opened by the FPI Board of Directors and re-evaluated every 5 years
  - Core pillars include research, communications, public affairs, stewardship and membership

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STRATEGIC PLAN – 2026 FOCUS AREAS

Strengthen and enhance FPI's website

- Working to enrich the FPI website with additional advocacy materials

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STRATEGIC PLAN – 2026 FOCUS AREAS

Expand FPI's membership and outreach tools

- Develop a resource to assist FPI staff and members in sharing the benefits of FPI membership *(on pause)*
  - Currently evaluating FPI's membership categories – survey of affiliate members open until November 6

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STRATEGIC PLAN – 2026 FOCUS AREAS

Evaluate and update FPI's technical resources

- Gather input from FPI's members and ad-hoc Technical Committee to evaluate and refresh technical industry voluntary test methods
  - If you like working on technical pieces, please come join us

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STRATEGIC PLAN – 2027 FOCUS AREAS

Enhance FPI's brand identity

- Refresh FPI's style guide and branded materials

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STRATEGIC PLAN – 2027 FOCUS AREAS

Examine FPI's membership categories and offerings

- Further evaluation of FPI's membership categories
- Conduct member services survey to better prioritize membership needs

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STRATEGIC PLAN – 2027 FOCUS AREAS

Continue to evaluate and update FPI's technical resources

- Evaluate and refresh technical foodservice packaging industry voluntary test methods with input from FPI's Technical Committee

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2026 PROJECTED FINANCIALS

	Approved	Projected
▪ Revenues	$988,237	$1,502,009
▪ Expenses	$1,445,710	$1,445,710
▪ Net gain(loss)	($457,473)	$56,299

Detailed budget available upon request

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2027 PROPOSED BUDGET

- Revenues $1,158,739
- Expenses $1,546,300
- Net gain(loss) ($387,561)

Motion to approve requested budget and member vote needed

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MEMBERSHIP UPDATE

- New members since spring conference:
  - Genera (welcome back!)
  - MM Board & Paper
  - Motus
  - Stora Enso

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BOARD OF DIRECTORS ELECTIONS

- Officers:
  - Chair: Phil Rozenski, Novolex
  - First Vice Chair: John Salvador, Georgia-Pacific
  - Second Vice Chair: Diane Marret, Amcor
  - Immediate Past Chair: Jeff Stacy, Cascades Sonoco

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BOARD OF DIRECTORS ELECTIONS

- 2026-2027 (1 year left in 2-year term):
  - David Magda, Pixelle Specialty Solutions
  - Paul McCann, Sabert

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BOARD OF DIRECTORS ELECTIONS

- 2027-2028 (elected to new 2-year term):
  - Andrew Downard, Dart Container
  - Craig Glaser, Graphic Packaging
  - Mary Klakulak-Sclafani, Genpak
  - Stan Krause, Seda North America
  - Rhonda Sanders, CKF

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BOARD OF DIRECTORS ELECTIONS

- Thank you to outgoing Board members:
  - Keith Clark, Dart Container
  - Amy Haverstick, Smurfit WestRock
  - Ann O'Hara, Huhtamaki

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UPCOMING CONFERENCES

Spring Conference
April 28-30, 2027
Disney's Boardwalk Inn
Orlando, FL

Fall Conference
October 21-22, 2027
The Peabody
Memphis, TN

Survey on conference dates coming soon!

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NEW BUSINESS

- ?

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Thank you for joining us!

Questions? Comments?

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