



SEMI-ANNUAL MEMBER MEETING

FPI FALL 2025 CONFERENCE – OCTOBER 24, 2025

AGENDA

- FPI Strategic Focus Areas
- Bylaws Revision
- Financial Update
- Membership Update
- Results of Board Elections
- Conference Calendar
- New Business



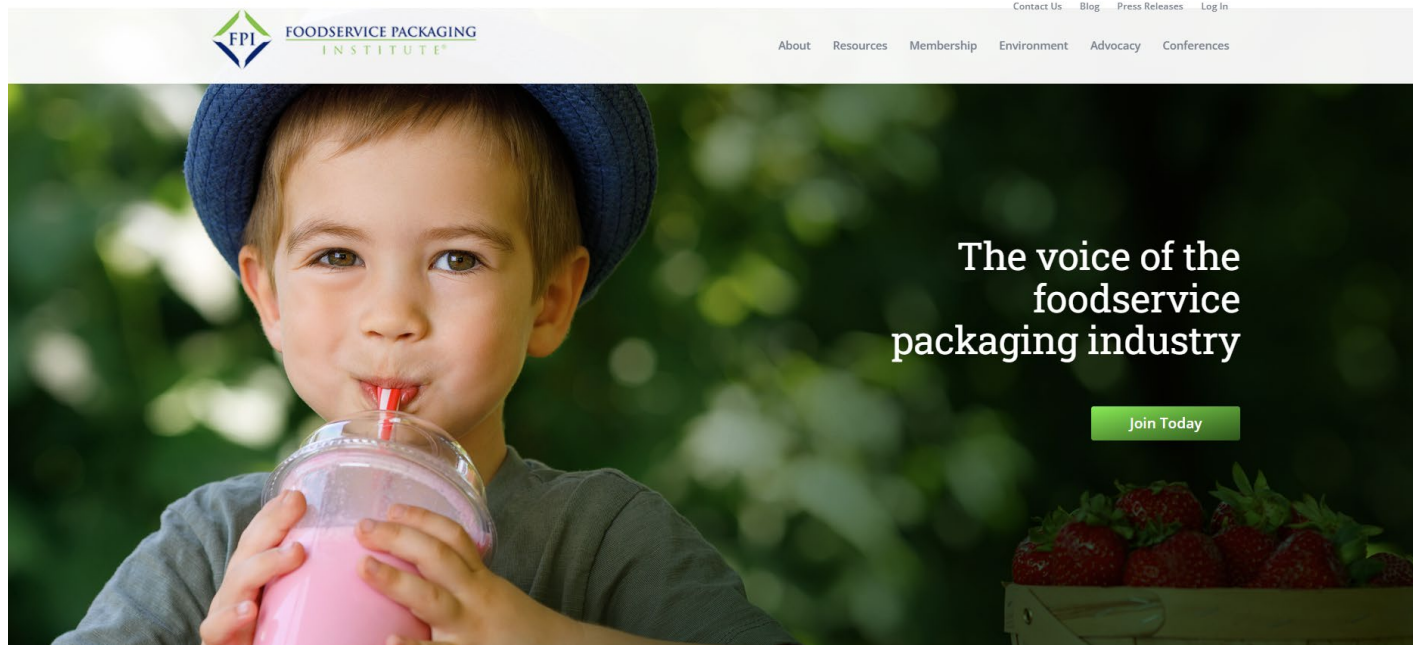
STRATEGIC PLAN – 2025 FOCUS AREAS

Evaluate and update FPI's website

- Assess and organize current FPI website to improve user experience and access to resources
- Build and launch new section of FPI website dedicated to advocacy



STRATEGIC PLAN – 2025 FOCUS AREAS



STRATEGIC PLAN – 2025 FOCUS AREAS

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Advocating for the Foodservice Packaging Industry

The Foodservice Packaging Institute (FPI) is the leading voice for the foodservice packaging industry in North America. We support the responsible use of all foodservice packaging and advocate for a fair, open marketplace across all packaging types and materials. Our core membership includes raw material and machinery suppliers and packaging manufacturers, with distributors and purchasers participating through affiliate membership.

FPI's advocacy focuses on shaping legislation and regulations that affect the industry at every level of government. From extended producer responsibility (EPR) programs to material bans and recycled content mandates, we track key developments and advocate for solutions that protect and advance the interests of the foodservice packaging sector.

We also promote the value and benefits of foodservice packaging to policymakers, regulators, and other stakeholders, while working collaboratively with industry coalitions and other partners to influence legislative proposals and regulatory frameworks.

In addition to direct policy engagement, FPI provides members with timely updates, strategic insights, and practical tools to navigate evolving legislative and regulatory landscapes. This support ensures that FPI members are well-informed and equipped to respond to changes in policy and regulation.



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STRATEGIC PLAN – 2025 FOCUS AREAS

Understand and communicate consumer attitudes towards foodservice packaging

- Refresh of the consumer perceptions survey and report
 - Released spring 2025
- Develop appropriate communications resources
 - Infographics available on FPI's website

STRATEGIC PLAN – 2025 FOCUS AREAS

Gather updated quantitative and qualitative data to support the foodservice packaging industry

- KAB's 2025 litter study – January 2026

STRATEGIC PLAN – 2026 FOCUS AREAS

Strengthen and enhance FPI's website

Expand FPI's membership and outreach tools

Evaluate and update FPI's technical resources

BYLAWS REVISION – INTERNATIONAL MEMBER

*International Membership: Any person, firm or corporation that manufactures solely outside of North America foodservice packaging products (as defined in Article III), raw materials or equipment for the foodservice packaging industry, **and makes significant sales into North America**, shall be eligible for International Membership.*

2025 PROJECTED FINANCIALS

	<u>Approved</u>	<u>Projected</u>
■ Revenues	\$1,114,705	\$1,462,552
■ Expenses	\$1,456,700	\$1,456,700
■ Net gain(loss)	(\$341,995)	\$5,852

Detailed budget available upon request

2026 PROPOSED BUDGET

■ Revenues	\$988,237
■ Expenses	\$1,445,710
■ Net gain(loss)	(\$457,473)

Motion to approve requested budget and member vote needed

MEMBERSHIP UPDATE

- New member since spring conference:
 - Cofresco Foodservice

BOARD OF DIRECTORS ELECTIONS

- Officers:
 - Chair: Jeff Stacy, Cascades Sonoco
 - First Vice Chair: Ann O'Hara, Huhtamaki
 - Second Vice Chair: ***Phil Rozenski, Novolex***
 - Immediate Past Chair: Craig Glaser, Graphic Packaging International

BOARD OF DIRECTORS ELECTIONS

- 2025-2027 (1 year left in 2-year term):
 - Keith Clark, Dart Container
 - Amy Haverstick, Smurfit Westrock
 - Mary Klakulak-Sclafani, Genpak
 - Rhonda Sanders, CKF

BOARD OF DIRECTORS ELECTIONS

- 2026-2028 (elected to new 2-year term):
 - Paul McCann, Sabert
 - Dave Magda, Pixelle
 - Diane Merrit, Amcor
 - John Salvador, Georgia-Pacific

BOARD OF DIRECTORS ELECTIONS

- Thank you to outgoing Board members:
 - Rich Daniels, Anchor Packaging

UPCOMING CONFERENCES



Spring Conference
April 29-May 1, 2026
Omni Tucson
Tucson, AZ



Fall Conference
October 29-30, 2026
Omni Charlotte
Charlotte, NC

NEW BUSINESS

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Thank you for joining us!

Questions? Comments?

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