



SEMI-ANNUAL MEMBER MEETING

FPI SPRING 2025 CONFERENCE – APRIL 25, 2025

AGENDA

- FPI Strategic Focus Areas 2025
- Financial Update
- Membership Update
- Conference Calendar
- New Business



STRATEGIC PLAN – 2025 FOCUS AREAS

Evaluate and update FPI's website

- Assess and organize current FPI website to improve user experience and access to resources
- Build and launch new section of FPI website dedicated to advocacy



STRATEGIC PLAN – 2025 FOCUS AREAS

Understand and communicate consumer attitudes towards foodservice packaging

- Refresh consumer perceptions survey last conducted in 2019 and 2021
- Develop appropriate communications resources

STRATEGIC PLAN – 2025 FOCUS AREAS

Gather updated quantitative and qualitative data to support the foodservice packaging industry

- KAB's planned 2025 litter study

2024 PROJECTED FINANCIALS

	<u>Approved</u>	<u>Projected</u>
■ Revenues	\$1,003,697	\$1,409,171
■ Expenses	\$1,382,600	\$1,403,469
■ Net gain(loss)	(\$378,903)	\$5,702

Detailed budget available upon request; audited numbers will be available soon

2025 FINANCIAL UPDATE

	<u>Approved</u>	<u>Projected</u>
■ Revenues	\$1,114,705	\$1,459,067
■ Expenses	\$1,456,700	\$1,456,700
■ Net gain(loss)	(\$341,995)	\$2,367

Detailed budget available upon request

MEMBERSHIP UPDATE

- New member since fall conference:
 - CJ Biomaterials

MEMBERSHIP UPDATE

- FPI's Board of Directors approved a 3-year plan to increase dues to better align the organization's financial input and requirements to best serve the industry
 - Under \$100 million in sales – 9 percent/year
 - Over \$100 million in sales – 10 percent/year
- The Board reviewed for 2026



FOODSERVICE PACKAGING
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MEMBERSHIP UPDATE

- Renewals for FPI membership and recovery groups will be sent in summer
- Renewals are used to determine the budget for the following year
- 2026 proposed budget will be presented at the fall conference

UPCOMING CONFERENCES



Fall Conference
October 23-24, 2025
The DeSoto
Savannah, GA



Spring Conference
April 29-May 1, 2026
Omni Tucson
Tucson, AZ

NEW BUSINESS

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Thank you for joining us!

Questions? Comments?

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