



SEMI-ANNUAL MEMBER MEETING

FPI FALL 2022 CONFERENCE – NOVEMBER 4, 2022

AGENDA

- Membership Update
- Financial Updates
- Results of Board Elections
- FPI Strategic Focus Areas
- Conference Calendar
- New Business



MEMBERSHIP UPDATE

- New members since spring conference
 - Solenis
 - StanPac
- 2023 Membership renewals
 - 48 have renewed
 - 1 not renewing
 - 23 outstanding

2022 PROJECTED FINANCIALS

	<u>Approved</u>	<u>Projected</u>
■ Revenues	\$1,037,950	\$1,183,072
■ Expenses	\$1,263,940	\$1,256,115
■ Net gain(loss)	(\$225,990)	(\$73,043)

Detailed budget available upon request

2023 PROPOSED BUDGET

■ Revenues	\$895,551
■ Expenses	\$1,342,400
■ Net gain(loss)	(\$446,849)

Motion to approve requested budget and member vote needed

BOARD OF DIRECTORS ELECTIONS

- Officers:
 - Chair: Craig Glaser, Graphic Packaging International
 - First Vice Chair: Jeff Stacy, Cascades Sonoco
 - Second Vice Chair: Ann O'Hara, Huhtamaki
 - Immediate Past Chair: Eric Wulf, Pactiv Evergreen

BOARD OF DIRECTORS ELECTIONS

- 2021-2023 (1 year left in 2-year term):
 - Rick Everest, CKF
 - Nicole Whiteman, NatureWorks

BOARD OF DIRECTORS ELECTIONS

- 2023-2025 (elected to new 2-year term):
 - Mike Hansen, Paper Machinery Corp
 - Amy Haverstick, WestRock
 - Mary Klakulak-Sclafani, Genpak
 - Bob Novak, Dart
 - Phil Rozenski, Novolex
 - John Ulowetz, Berry Global

BOARD OF DIRECTORS ELECTIONS

- Thank you to outgoing Board members:
 - David Johnson, Anchor Packaging
 - James Naughton, Thermoforming Systems

STRATEGIC PLAN – 2022 FOCUS AREAS

- *Gather data and communicate specific benefits and the economic impact of the foodservice packaging industry*
 - Sanitation Study
 - Testing underway over the upcoming weeks, report to follow
 - Economic Impact Study and Report for the foodservice packaging industry
 - Released over the summer, includes fact sheets and infographics



STRATEGIC PLAN – 2022 FOCUS AREAS

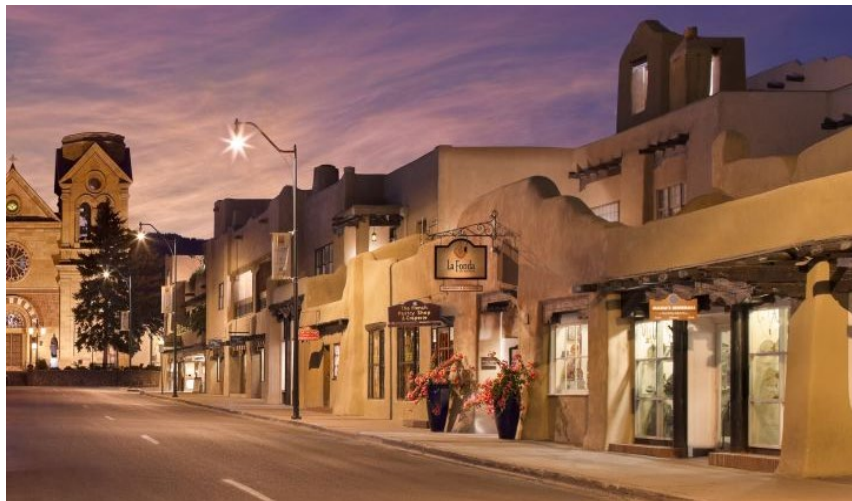
- *Elevate FPI's position as the authority on foodservice packaging*
 - Utilize FPI's prioritization process to hone government relations focus and strategy
 - Building and maintaining FPI's strategic partnerships and tactical coalitions
 - Robust communication efforts asserting FPI's authority on foodservice packaging, including current and future policy trends, to key audiences in the foodservice, recovery and policy channels



STRATEGIC PLAN – 2023 FOCUS AREAS

- *Develop and provide regulatory and legislative resources for member use*
- *Gather data and communicate specific benefits of foodservice packaging*
- *Update foodservice packaging industry research*

2023 FPI CALENDAR



Spring Conference
May 3-5, 2023
La Fonda on the Plaza
Santa Fe, NM



Fall Conference
October 26-27, 2023
Kimpton Hotel Monaco
Pittsburgh, PA



FOODSERVICE PACKAGING
INSTITUTE®

NEW BUSINESS

- New/Other business?
- Adjourn

*Thank you for joining us!
Questions? Comments?*

Natha Dempsey ndempsey@fpi.org

Ashley Elzinga aelzinga@fpi.org

Jennifer Goldman jgoldman@fpi.org

Carol Patterson cpatterson@fpi.org